## Sue Waterall

- Trainer, facilitator and coach
- My core values: enthusiasm, personal growth, achievement
- Clients find me: energising, friendly, inspiring and pragmatic
- Favourite pastime: live music, growing vegetables, walking my dog

I am a learning and development specialist with over 20 years experience in needs analysis, course design and delivery and a background in HR Management. My passion is designing and facilitating high quality, enjoyable workshops that support, coach and challenge the learner. I like to establish strong rapport with delegates and take time to understand their challenges. My focus is on individual and team performance improvement, with practical outcomes that lead to organisational success.

My early career after graduation was spent in foreign embassies which led to a lifelong passion for exploring and understanding different cultures. I have extensive experience of working with different sectors including healthcare, local and national government, housing, engineering and investment banking.

My specialisms are assertiveness, presentation techniques, difficult conversations, resilience, teambuilding, EDI, customer service, recruitment and selection, and working under pressure. I also deliver management training and particularly enjoy working with those taking their first steps into a team leading position.

I hold a range of BPS approved psychometric qualifications and a Level 3 Award in Education & Training. I was proud to be a key member of a CIPD Award winning team for Coaching and Mentoring in 2016.

I live in the North West and love to take advantage of the thriving music, theatre and cinema scene that it offers. I like to wander round art galleries and museums with my husband and go for long dog walks along the canal network.

